

GEORGIA AQUARIUM

Career Information



What department is this position in?

Group Sales

What is the position's official job title?

Regional Sales Manager

Does this position require a college degree?

Yes. Associates or higher, preferably in Marketing, Hospitality, Economics, but can be any.



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Do you need any certifications outside of a degree for this position?

No

What does the average day look like for this position?

Reviewing guest inquiries from Georgia Aquarium website, email, and phone calls. Reaching out to inquiries to start the group experience process. Calling, emailing, and maintaining relationships with previous groups and visitors. Guiding groups through the purchasing, check in process, and expectations for their experience. Will occasionally attend conferences.

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Are there any internships that help to get this position?

Not currently.

Is there any way to volunteer or shadow with this position?

Not currently.



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What path did you take to get to working at Georgia Aquarium?

After getting a degree in Management, I did an internship at a theme park where I was hired full time after a year of seasonal work. I worked there for 9 years before getting hired at Georgia Aquarium.

What is your favorite part about working at Georgia Aquarium?

Interacting with a wide variety of people who I get to engage with and working for a institution that has an important cause.

