

Group Sales

Regional Sales Manager



Q: Does the job require a degree, certification, or both?

A: Yes. Associates or higher, preferably in Marketing, Hospitality, Economics, but can be any.

Q: Is there any way to volunteer or shadow with this position?

A: Not currently.

Q: Are there any internships that help to get this position?

A: Not currently.

Q: What does your average day look like?



A: Reviewing guest inquiries from Georgia Aquarium website, email, and phone calls. Reaching out to inquiries to start the group experience process. Calling, emailing, and maintaining relationships with previous groups and visitors. Guiding groups through the purchasing, check in process, and expectations for their experience. Will occasionally attend conferences.

Q: What path did you take to get to Georgia Aquarium?



A: After getting a degree in Management, I did an internship at a theme park where I was hired full time after a year of seasonal work. I worked there for 9 years before getting hired at Georgia Aquarium.

Q: What is your favorite part about working at Georgia Aquarium?



A: Interacting with a wide variety of people who I get to engage with and working for a institution that has an important cause.



Thank You